



Research Associate (Executive Recruiting) - 2021

Location: Pune, India

Summary

The Research Associate will be based out of our Pune office augmenting Kingfish Group's Executive Recruiting (ER) team. The incumbent will be a critical part of the ER team supporting search execution for Board members and C-suite executives across multiple industries in the USA.

Candidate Profile

- At least 1 year of experience in working for a recruitment firm
- Experience in working on senior / leadership searches
- Strong communication skills with fluency in written & spoken English
- Experience in using MS Office tools (word/excel)
- Analytical and problem-solving approach
- Bachelor's degree from a reputed institution

Responsibilities

- Participate in building sourcing strategies for open search requests
- Source suitable executives through multiple channels including LinkedIn
- Screen executive profiles based on agreed parameters
- Provide regular updates on executive pipeline for active search requests
- Participate in initial screening interviews of the executives
- Attend partner / client calls when necessary
- Regularly update our database
- Provide periodic reports as requested

About Kingfish

Kingfish is a different kind of private equity firm. We have pioneered a new approach to private equity investing that places us at the intersection of people, ideas and capital. At the core of our efforts are deep, systematic relationships with proven operating executives. Our firm comprises two core business segments; our private equity investment business and an advisory business that supports a limited set of high-performing PE sponsors as they identify, invest in and grow businesses. Our philosophy is to find the best people and give them the freedom to learn, innovate and outperform. In that spirit, we are structured to ensure that each individual contributes substantially to firm strategy and goals, and there is extensive feedback on performance. We pride ourselves on assembling high-performing teams to pursue inspiring goals.

The application of this philosophy has extended the Kingfish platform into the creation of a formal executive recruiting team. This team was built from the momentum and market need to further extend advisory and diligence service into full-time C-suite placements and alignment of outside board members and chairmen. The Executive Recruiting (ER) team is composed of senior recruiters in the US & India, supported by a research team based in India.

Contact

If this role describes you and the type of environment in which you thrive, e-mail us at recruiting@kingfishgroup.com.

- Attach your latest resume along with an introduction describing why your background is a fit for this role
- In the subject line, mention "Research Associate (Executive Recruiting) - 2021"